

SANTI

Business M-N

Industry -

APR 12 1988

SANTA CRUZ, CALIFORNIA

LOCAL BUSINESS QUESTIONNAIRE

Name of Company - Nusan Corporation

Address (local) - - 7 Hangar Way
(headquarters, if different)

Phone Number - (408) 724-4711

Company Officers -

President - Cindy Murray

Vice-President - Hal Sanders

Personnel - Margaret Webber

Public Relations

Manager -

Number of Employees - 25

Type of job positions - Office Personnel, Assembly & Solders, Manufacturing, Shipping & Receiving, Quality Assurance

Products produced or services provided - Telecommunications Manufacturer

General statement on projected growth in the next few years, new projects to be undertaken, new products to be produced or company expansion.

Nusan Corporation was founded by Hal Sanders as Sanders Instruments in 1973, initially to design and manufacture data line conditioning and transmission monitoring products for the telecommunications industry. The company was approached by Martin Marietta in 1974 to design some specialized equipment for CNCE, and has been involved in that business since then.

The company's engineering has since expanded to include specialized radar and avionics control and power devices; and just recently in late March, 1988, to military cables, harnesses and connectors. In February, 1985, the company reorganized and merged its Delaware and California corporations under the name of Nusan Corporation. The firm moved from Sunnyvale to Sonoma, California's central coast/Monterey Bay region in 1986.

Additional comments